

## Influencing Financial Flows

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Partnership Name: \_\_\_\_\_

### Influencing Financial Flows: A Success Story

To begin: Think of a financing proposal (from your partnership or otherwise) that successfully redirected money to support health transformation in your region—a new tax, new funding for a public health initiative, membership fees to support your backbone, etc. Agree on what proposal you'd like to discuss as a table.

- 1. Whose financing proposal was this? Was there any pushback and why? Were there any unintended consequences?**
  
  
  
  
  
  
  
  
  
  
- 2. What key steps did it take to accomplish this proposal? Was extraordinary effort and/or a certain amount of courage required? What was the nature of that effort?**



### 3. In accomplishing this proposal, to what extent did it require the following?

	Scale: 1 to 5 1= None/Not at all required 5=Extensively required
Willingness to take risk	
Clever problem solving	
Securing champions/political support	
Dedication/determination to achieve the desired outcomes	
Unity of our partnership/key stakeholders	
Relationship building	
Financing expertise	
Patience for the long term	
Sound facts/data/information	
Building a shared understanding of the problem/opportunity of population health	
Other (please list)	

### 4. How long did this proposal take, approximately, from idea to implementation?

### 5. Would you do it again, or recommend it be done again? Why or why not, or under what conditions?







**3. To address the difficulties you’ve identified, to what extent will it require the following? How strong is the existing capacity for this within your partnership?**

	Requirements Scale: 1 to 5 1= None/It won’t be required at all 5=It will be extensively required	Capacity Scale: 1 to 5 1= No existing capacity 5-We excel at this
Willingness to take risk		
Clever problem solving		
Securing champions/political support		
Dedication/determination to achieve the desired outcomes		
Unity of our partnership/key stakeholders		
Relationship building		
Financing expertise		
Patience for the long term		
Sound facts/data/information		
Building a shared understanding of the problem/opportunity of population health		
Other (please list)		

**4. What’s the challenge? What are the primary difficulties are you running into? What does your partnership need to be able to do to resolve those difficulties and how well prepared are you to do it?**

